

Marwood Group Ltd.  
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November 2021

Dear Customer,

Another unprecedented year! We started in lockdown conditions but with renewed hope. The proposed vaccination program would help our chosen market get back to some form of normality, in retrospect this has pretty much been the case. A great vaccine uptake by staff has seen Marwood Group Ltd and our customers working closely together whilst still adhering to current Covid protocols. Operationally we have maintained our full service throughout the year.

Lockdown ended and supply chain challenges reared themselves. From raw material cost increases, fuel shortage and haulage disruption. We have maintained and controlled our costs wherever possible, ensuring as little impact on our customers as possible. I appreciate the support and understanding that has been shown to us, especially when lead times have increased or alternative products are being offered/taken over your original specifications.

Our manufacturing arms both 'forward ordered' on raw materials last January, which has safeguarded any cost increases to our plastic production and the majority of our steel fabrications.

From our plastics factory, Europolite, we have three new designs coming to market in the new year. A larger barrier to give greater protection from accidental impact, greater range of fence/hoarding, better suited to site boundary and pedestrian/traffic demarcation. Two smaller barrier systems to compliment our existing hire and sale fleet, which will give our customers a broader choice to get the right barrier system for any circumstances.

From our steel fabrication factory, Railtec Engineering, we launched our own concrete barrier fence and traffic gate systems. These can be utilised on our hire and sale V28 TVCB barriers. Easy to install and suitable for many site applications but not available for any speed rated/traffic containment situations like motorway works. From Railtec we have also launched a 6mtr Crane Boat Skip for ease of muck removal and safe material handling. Available for both hire and sale from our depot network.

This year also saw us launch our own 'in house' plastic ground protection mat, the Universal Ground Protection Mat, that will eventually replace our fleet of Trakmat products. Designed with full compatibility with the older Trakmat so that mixed mats will not affect the suitability of the products. Available in both double sided and single sided versions with flexible 2 bolt and 4 bolt connectors. Different colour mats available for sale (Minimum order quantities applicable).

Alongside our new plastic ground protection mat, we are also enhancing our outrigger range with a 'Multi Mat' modular outrigger system, for the support of high capacity lifting and designed to support your equipment safely and effectively. A lightweight modular system that will give you flexibility to configure to many load bearing options and transport/move about on site easily.

Finally, our new website went live last January and I hope that this newer version has been easier to find the product or technical information that you were looking for. I have some more updates coming in the next couple of months to further enhance the platform. In the meantime, if you cannot find what you are looking for then please contact one of my depots who will be only too pleased to assist you with your enquiry. No Non Mech enquiry too small, too large or too strange for us to assist you with!

We have worked hard this year to maintain all our accreditations and encouraged full audits by our partners, to ensure that we are still delivering our services to the exacting standards that you demand. Copies of our current accreditation certificates are available through the website by clicking on the accreditation logo on the front page.

I would personally like to thank everyone for their support this year and I would just like to take this opportunity, to wish all our customers and their families, to remain safe and well over this Christmas and New Year period. Thankfully it is looking likely we can all be together with our family again. Merry Christmas!!

Yours Sincerely

J Gold. Sales Director